

Senior Account Manager Belgium

Netleaf Mission

**A company network is a long-term commitment
And - as in any other relationship - we want to bring out the best.
We build secure network stories.**

Our focused and efficient team will continue to grow in 2019. To ensure this growth, we are looking for a Senior Account Manager Belgium. We have offices in the Netherlands and Belgium (HQ).

Job Description

Your main goal is to work independently in the sales team, having an own targetlist of Midmarket & Enterprise prospects in Belgium: 50% existing customers - 50% business development. You are capable of presenting Netleaf according the company policy, you work on detailed proposals and you are able to negotiate on CIO/CEO/CFO-level. Your working base will be in Rumst (HQ Belgium), aside from onsite customer visits.

Profile

- > You have a Bachelors or Masters degree in Business Administration/Economics or equivalent
- > You have at least 3 years experience in (IT) solution selling
- > You are a motivated person, willing to learn and to grow
- > You can work efficiently
- > Native Dutch speaker (fluently French and English)
- > You are a teamplayer who can work in a small, flexible and no-nonsense team

What we offer

- > Working in a young, dynamic and motivational team within the always evolving world of Information Technology
- > Internal & external training (practice and experience the beauty of IT & Sales)
- > Flexible working plan: sales & marketing objectives are more significant than working hours
Efficiency is the key word here

Let's connect!

[Website](#) - [LinkedIn](#)



Salary according to experience, degree & motivation
Please send your complete CV to
jobs@netleaf.be Feedback is guaranteed!

 netleaf